Residential Core Rate Sheet

CA, AZ, NV, OR, ID, CO & UT Only!

June 1st, 2012

Bringing Our Broker Community Structure & Non Prime Lending Sophistication & Service



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Credit Grade "A"	Up to LTV	Rate / Points	Rate / Points	Rate / Points	Rate / Points		
700+ Fico	10%	8.99% - 2.00	9.50% - 1.00	9.99% - PAR			
Mtg 0x30 (12 months)	20%	9.25% - 2.25	9.75% - 1.25	10.25%250	10.50% - PAR		
No BK 3 Years	30%	9.50% - 2.50	9.99% - 1.50	10.50%500	10.75% - PAR		
No FC Last 5 years	40%	9.75% - 2.75	10.25% - 1.75	10.75%750	11.25% - PAR		
Refinance 60% LTV	50%	9.99% - 3.00	10.50% - 2.00	10.99% - 1.00	11.50% - PAR		
Purchase 70% LTV	60%	10.25% - 3.50	10.75% - 2.50	11.25% - 1.50	11.75%500		
	65%	10.75% - 4.00	11.25% - 3.00	11.75% - 2.00	12.25% - 1.00		
	70%	Please see The Simply 70 Rate Sheet					
Credit Grade "A - "	Up to LTV	Rate / Points	Rate / Points	Rate / Points	Rate / Points		
650+ Fico	10%	9.25% - 2.00	9.75% - 1.00	10.25% - PAR			
Mtg 1x30 (12 months)	20%	9.50% - 2.25	9.99% - 1.25	10.50%250	10.75% - PAR		
No BK w/in 2 years	30%	9.75% - 2.50	10.25% - 1.50	10.75%500	10.99% - PAR		
No FC Last 2 years	40%	9.99% - 2.75	10.50% - 1.75	10.99%750	11.50% - PAR		
Refinance N/O 55% LTV	50%	10.25% - 3.00	10.75% - 2.00	11.25% - 1.00	11.75% - PAR		
Refinance O/O 60% LTV	60%	10.50% - 3.50	10.99% - 2.50	11.50% - 1.50	11.99%500		
Purchase 65% LTV	65%	10.99% - 4.00	11.50% - 3.00	11.99% - 2.00	12.50% - 1.00		
Credit Grade "B"	Up to LTV	Rate / Points	Rate / Points	Rate / Points	Rate / Points		
600+ Fico	10%	9.50% - 2.50	9.99% - 1.50	10.50%500	10.75% - PAR		
Mtg 3x30 (12 months)	20%	9.75% - 2.75	10.25% - 1.75	10.75%750	11.25% - PAR		
No BK w/in 2 years	30%	9.99% - 3.00	10.50% - 2.00	10.99% - 1.00	11.50% - PAR		
No FC Last 2 years	40%	10.25% - 3.25	10.75% - 2.25	11.25% - 1.25	11.75%250		
Refinance 55% LTV	50%	10.50% - 3.50	10.99% - 2.50	11.50% - 1.50	11.99%500		
Purchase 60% LTV	60%	10.75% - 4.00	11.25% - 3.00	11.75% - 2.00	12.25% - 1.00		

Credit Grade "B-"	Up to LTV	Rate / Points	Rate / Points	Rate / Points	Rate / Points	
550+ Fico	10%	9.99% - 2.75	10.50% - 1.75	10.99%750	11.50% - PAR	
Mtg 1x60 (12 months)	20%	10.25% - 3.00	10.75% - 2.00	11.25% - 1.00	- 1.00 11.75% - PAR	
No BK w/in 1 years	30%	10.50% - 3.25	10.99% - 2.25	11.50% - 1.25	1.25 11.99%250	
No FC Last 1 years	40%	10.75% - 3.50	11.25% - 2.50	11.75% - 1.50	12.25%500	
Refinance 55% LTV	50%	10.99% - 4.00	11.50% - 3.00	11.99% - 2.00	12.50% - 1.00	
Purchase 60% LTV	60%	11.25% - 4.25	11.75% - 3.25	12.25% - 2.25	12.75% - 1.25	
Credit Grade "C"	Up to LTV	Rate / Points	Rate / Points	Rate / Points	Rate / Points	
500+ Fico	10%	10.50% - 3.00	10.99% - 2.00	11.50% - 1.00	11.99% - PAR	
Mtg 1x90 (12 months) must be current	20%	10.75% - 3.25	11.25% - 2.25	11.75% - 1.25	12.25%250	
No BK w/in 6 months	30%	10.99% - 3.50	11.50% - 2.50	11.99% - 1.50	12.50%500	
No FC Last 6 months	40%	11.25% - 3.75	11.75% - 2.75	12.25% - 1.75	12.75%750	
Refinance 50% LTV	50%	11.50% - 4.00	11.99% - 3.00	12.50% - 2.00	12.99% - 1.00	
Purchase 55% LTV	55%	11.75% - 4.25	12.25% - 3.25	12.75% - 2.25	13.25% - 1.25	
Credit Grade "D"	Up to LTV	Rate / Points	Rate / Points	Rate / Points	Rate / Points	
Sub 500 Fico	10%	SMANG	•	•	SMANC	

 Sub 500 Fico
 10%

 Mtg 90 days down or more
 20%

 BK Bailout
 30%

 Refinance 45% LTV
 40%

 Purchase 50% LTV
 50%

CASE BY CASE BASIS Speak to your account executive



★ PAR PRICING AVAILABLE ★

Area of Lending

California, Arizona, Nevada, Oregon, Idaho, Colorado & Utah ONLY!

Property Type

• SFR's – Condos – Townhouses – 2 to 4 Units

Occupancy:

- Owner Occupied
- Non Owner Occupied
- 2nd Homes NPR

Loan Terms

- 30 due in 7 O/O 30 due in 10 O/O (in Colorado only)
- O/O Utah 10yr & 15yr fully amortized only.
- 30 due in 5 N/O/O or 2 year I/O N/O/O & NPR
- 10yr & 15yr fully amortized O/O & N/O/O

Loan Amounts:

- \$25,000 \$1.5 Million
- \$1.5 Million + Case by Case Basis

Lending To

- Individuals OK /
- Family Trust OK / IRA's OK
- LLC's OK / Corporations OK (no NMLS needed)

Income Documentation

- Full Doc W-2 & Paystub, 1040's or 24 months Personal BS
- Alt Doc 12 months personal bank statement
- Stated Non Primary Residence
- * NO Stated loans available in Nevada

Ancillary fees paid at closing:

- \$995 Underwriting
- \$450 Warehouse line fee
- \$150 Tax Service
- \$29.95 Flood Certificate
- \$14 Cred
- \$200 review fee if Athas doesn't order appraisal
- If property is owned by an "entity" or it is a Business purpose loan there will be an additional document fee.

Rate Lock:

Rate floats until DOC's are ordered.

Federal / State Tax Liens:

All income tax liens must be paid through closing if they are in excess of \$2,500

Property Condition:

- Must have minimum deferred maintenance.
- If significant deferred maintenance, priced CBC,
- If this is a "Fix & Flip" or "Hold" purchase, please make rep aware of this so it can be priced CBC.

All 1003's must be submitted with licensing & NMLS information fully filled out unless property is owned in a LLC or Corp. or is a true "Business Loan.

Non Prime Product Add-Ons / Reductions:

<u>Description</u>	<u>Rate</u>	<u>Cost</u>	<u>LTV</u>	<u>Description</u>	<u>Rate</u>	<u>Cost</u>	<u>LTV</u>
Condo			Max 60%	Alt Doc	+25bps		
N/O/O or 2 nd Home			Max 60%	Stated	+ 50bps		- 5%
\$25K - \$50K			Max 45%	1 Year Pre Pay	+ 25bps	Min 2%	
\$50.1K to \$75K			Max 50%	6 Month Pre Pay	+ 75bps	Min 3%	
\$75.1K to \$100K			Max 55%	No Pre Pay	+ 100bps	Min 3%	
\$500.1K to \$1M			Max 60%	No Pre Pay	2 Yr Term	Min 3%	
(*) \$1.01M to \$1.5M			Max 55%	Commuter Neighborhoods			- 5%
(*) \$1.5M +	CBC	СВС	CBC	Rural Properties			-10%
(*) Requires 2 appraisals				Foreign Nationals	B credit		55% Max
				Probate			55% Max



This is not a commitment to lend. Restrictions may apply. For Wholesale use only. Not for distribution to the general public. LTV limits are based on current, accurate appraised value. ACG reserves the rights to amend rates & guidelines. All loans are made in compliance with federal, state and local laws. ACG, a California corporation, is a California Finance Lender (Lic# 603-F869). Athas Capital Group NMLS# 275237

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