

CIRRICULUM VITAE

JOHN E. HAGAN
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EDUCATION: **MISSISSIPPI STATE UNIVERSITY**
 B. S. 1967 in Health & Recreation.
 Starkville, Mississippi.

MIDDLE TENNESSEE STATE UNIVERSITY
Graduate Studies in Gerontology 1974
Murfreesboro, Tennessee.

LICENSURE: Non-active Nursing Home Administrator's License Alabama,
 Georgia, Kentucky, North Carolina and Tennessee.

EXPERIENCE:

1996-Present **DIRECTOR OF OPERATIONS**
 National Senior Living, Inc.
 Tampa, Florida
 Bought, leased, and managed eleven (11) Assisted Living
 Facilities in Florida, North Carolina, and South Carolina.

1995 - 1996 **EXECUTIVE DIRECTOR**
 Courtyards at Sun City Center
 Sun City Center, Florida
 • Served as Executive Director of a new 190-unit full service
 Independent Living Facility. Oversaw start up operations,
 marketing, recruitment, and budget development. Project
 opened January 1, 1995 and reached 83% lease-up in eight
 months. Averaged 11 leases, and 8 move-ins per month during
 1st year of operation.

1994 - 1995 **DIVISIONAL SALES REPRESENTATIVE**
 CMS Therapies
 Charlotte, North Carolina
 • Directed sale of therapy services to long term care facilities
 in Florida. Generated \$1.3 million in new revenue during the
 first three months of employment. Promoted to Corporate
 Development two days before the department was dissolved,
 and the Director of Corporate Development was fired.

1993 - 1994

EXECUTIVE DIRECTOR

Treyton Oak Towers
Louisville, Kentucky

- Served as Executive Director of a \$22.5 million, CCRC, which includes 40 assisted living apartments and a 60 bed skilled on-site nursing home, and 207 Independent Living units. During a twelve-month tenure, increased revenue by 15.5% and NOI improved by 69%. Occupancy increased in Independent and Assisted Living apartments by 155% compared to the previous 12 months.

1990 - 1993

PRESIDENT

Independent Lifestyles, Inc.
Birmingham, Alabama.

- Firm specialized in buying, operating and developing Nursing Homes and Retirement Complexes in Sunbelt Area. Bought 46 bed Nursing Home with revenue of \$650,000.00 per year. Raised the revenue to 1.1 million dollars annually in 18 months. Sold the facility on December 31, 1992.

1989 - 1990

EXECUTIVE DIRECTOR

Manor at Midvale
Tucson, Arizona

- Appointed Director of troubled 140 Independent Living apartments with 48% occupancy. Raised lease-up to 92% in seven months, and increased revenue by 48%.

1986 - 1989

EXECUTIVE DIRECTOR

Broadway Proper
Tucson, Arizona

- Planned, developed, staffed, marketed, and opened a \$13 million dollar, HUD 221(d)(4) 232-unit Independent Living complex that reached 80% lease-up in seven months. Responsible for the planning and design of a new 120-bed skilled nursing facility on the same campus. Worked with contractor during construction as owners on site representative.

1979 - 1986

PRESIDENT

Independent Lifestyles, Inc.
Birmingham, Alabama

- Developed, operated and brokered Health Care Facilities in the Southeastern United States. Responsible for the sales and acquisition of over \$55 million dollars in facilities throughout the nation. Opened and operated 6 Independent Living Facilities in Tennessee and South Carolina for Bank Trustee until projects were sold.

1976 - 1979

PRESIDENT

American Medical Development Corp.
Birmingham, Alabama

- Owned and operated three Nursing Homes in Alabama. Responsible for the Acquisition, Certificate of Need Application, Financing, and Reorganization.

VICE PRESIDENT

- Contemporary Publications. Responsible for the founding, financing development marketing, and publication of "Contemporary Administrator" ("Contemporary Long Term Care Magazine").

1975 - 1976

REGIONAL ADMINISTRATOR

Charter Medical Corp.
Macon, Georgia

- Troubleshoot for sixteen Nursing Homes. Responsible for surveying troubled Nursing Homes and implementing procedures for profitable turnaround in operations. Left to purchase a facility in Birmingham, Alabama.

PROFESSIONAL: Founder of "Contemporary Long Term Care" Magazine.

Founder of "Alabama Senior News".

Founder of Pre-Licensure Review Course for Nursing Home Administrators.

Member of American College of Health Care Administration.

Outstanding Young Men of America 1968.

CIVIC:

Rotary International

U.S. Jaycees

Secretary Oak Street Corridor Business Association,
Louisville, Kentucky

Member, Board of Directors of The Kling Center, Louisville,
Kentucky

REFERENCES: Upon request