



Value Proposition

“Our commitment is to provide superior capital market expertise and highly competitive loan products, which enhance the firm’s ability to serve its clients in their endeavor to create and preserve wealth.”

OPTIMAL FINANCING

Marcus & Millichap Capital Corporation (MMCC) loan originators work closely with the buy and list side agents, providing each with added control in the selling continuum.

ACCOUNTABILITY

The relationship between Marcus & Millichap Real Estate Investment Services and MMCC makes loan originators highly accountable and easily sourced.

ACCESS

A national presence within local Marcus & Millichap offices makes MMCC loan originators easily accessible.

DEDICATION

MMCC loan originators are highly dedicated and motivated to serve the needs of their clients.

MARKET KNOWLEDGE

MMCC’s national and local staff brings the advantage of a macro and micro approach to aggressive capital sources. MMCC has the ability to pick the right lender.

PROBLEM SOLVING

MMCC loan officers constantly resolve challenging issues, allowing for the optimal outcome to any loan problem. MMCC’s goal is to close every transaction.

LENDING SOURCES

By combining capital markets expertise and a high volume of loan product, MMCC is able to source aggressive lenders on a local, regional and national basis.

UNDERWRITING

Careful underwriting on the front end of a transaction ensures fewer re-trades at closing. Unlike most intermediaries/lenders, MMCC takes a methodical approach to underwriting in the early stages of a deal. This approach translates into deliverability. MMCC’s goal is to deliver 100 percent of the time.

COMPLETE SERVICE

An investor’s ability to have research, brokerage and financial services through one service provider is unique in the commercial real estate industry.