



Fact Sheet

Background

- Founded in 1995 to offer clients a wide array of commercial real estate financing options
- Provides capital market products for a variety of property types, including apartment properties, shopping centers, office buildings, industrial facilities, single-tenant net-lease properties, seniors housing, hospitality assets, mixed-use properties, manufactured home communities and self-storage properties
- A national team of experienced regional loan originators provides a link to a national pool of capital sources, including commercial banks, securitized lenders, debt and equity funds, Fannie Mae, Freddie Mac, FHA and private and public life insurance companies
- In 2013, closed more than 1,100 financing transactions for investors across the country
- Clients include private investors, institutions, REITs, syndicators and developers

Select Lender Affiliations

- | | |
|-----------------------|--|
| ■ Bank of America | ■ U.S. Department of Housing and Urban Development (HUD) |
| ■ BNY Mellon | ■ J.P. Morgan Chase |
| ■ Barclays | ■ MetLife |
| ■ Citigroup | ■ Morgan Stanley |
| ■ Deutsche Bank | ■ New York Life |
| ■ Fannie Mae (FNMA) | ■ Prudential Life |
| ■ Freddie Mac (FHLMC) | ■ StanCorp (Standard Life) |
| ■ General Electric | ■ SunAmerica Teachers |
| ■ Goldman Sachs | ■ Wells Fargo Bank |
| ■ Guardian Life | |

William E. Hughes
Senior Vice President
Newport Beach
(949) 419-3200
william.hughes@marcusmillichap.com

Charles D. Krawitz
Vice President, Central Region
Chicago Downtown
(312) 327-5400
charles.krawitz@marcusmillichap.com

R. John Wilcox II
Vice President, Eastern Region
Manhattan
(212) 430-5100
john.wilcox@marcusmillichap.com

Offices Throughout the U.S. and Canada

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