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## LOAN WORKSHEET

**COMPANY NAME:** Walker-Hall Capital Partners, Inc.

**Briefly describe what the borrowing company does:** Buy/Sell/Hold Real Estate

**How much capital is being requested?** 3 separate projects for a total of \$3,470,000

**Breakdown the use of the loan proceeds:** Project #1 - \$42,201 purchase of SFR/\$12,000 rehab/\$75,000 ARV, Project #2 - \$16,500 purchase of SFR/\$50,000 rehab/\$110,000 ARV, Project #3 - \$1,214,280 purchase price of 10-story commercial property/\$364,280 Seller-Carry/\$2,500,000 rehab/\$5,300,000 ARV

**City/Town and State where the borrowing company is located?** Oklahoma City, OK

**Year Company Began:** 2003

**Personal Credit Scores of Principal(s):** 770/639

**Total Accounts Receivable Now:** \$NA

**Accounts Receivable over 90 days old:** \$NA

**Total Accounts Payable over 90 days old:** \$NA

**Approximately how much are you billing per month?** \$NA

**Credit terms extended (30 days etc.)?** NA

**Is the business seasonal?** NA

**What % of sales is performed under contract with progress billing?** NA

**Are there any tax delinquencies?** No

**What % of customer base is outside U.S?** NA

**Does any customer account for more than 25% of A/R?** No.

**What is current company's net worth?** \$1,500,000

Estimate the liquidation value of inventory excluding work in progress: \$400,000

Estimate the liquidation value of equipment: \$20,000

(Note- furniture and telephone/computer equipment is not acceptable collateral)

If equipment has been appraised, how much was it appraised for and when? \$ NA

As of , what type appraisal: FMV, OLV OR FLV?

Appraised/estimated value of business owned Real Estate: \$250,000

Estimated value of any other business assets: \$NA

Total secured debt (including mortgage) against company now: \$ NA

Monthly payment now on secured debt: \$NA Are payments current?

*2011 Revenue: Will have to have statements sent over 2011 net income: \$*

*2010 Revenue: \$ 2010 net income: \$*

*2009 Revenue: \$ 2009 net income: \$*

This Year's Projected Sales Volume: \$

Amount of backlogged orders now: \$ NA

Is company currently making money? Yes

If making money, for how many consecutive months? 13

Does company have accountant-prepared financial statements? Yes

If so, on what date does the accounting year end? 12/31

What type statements (audited, reviewed, compiled)? Compiled

Who is company's typical client? Banks, motivated sellers, other real estate investors

Additional Comments, if any:

  
*Signature of Authorized Company Representative*

DEE ANN JACOBSON PARTNER  
*Print Name and Title*

12/18/12  
*Date*