

RESORT ACQUISITION OPPORTUNITY

The Village Coconut Island

51/7 Moo 6, T.Kohkaew, A Muang, Phuket 83200 Thailand



Phuket's ultimate island resort with the beauty of lush tropical gardens and 500 meters of private beachfront. The Village is located just off the East Coast of Phuket, whilst still remaining close to all of Phuket's attractions. You can enjoy a natural, peaceful, and unspoiled island, with the allures of Phuket just a short trip away on a 24-hour water taxi service. The spacious suites and villas are decorated with modern furnishings and abstract prints. Most rooms feature outdoor pools or hot bathtubs in private gardens.

- 5 star level
- 236 guestrooms
- 68 rai land area
- 3 restaurants, spa, business centre, fitness centre, tennis court
- appx 35 min. to/from Phuket International Airport
- built in 2008



Lobby



Pool Villa



Guest room



Guest room



Business centre



Beach

Presentation - Acquisition Opportunity – The Village Coconut Island

Financials (US\$*)

| | 2015 Audited (Q2 2015 – Q1 2016) | 2016** (Q2 2016 – Q1 2017) | 2017 Budget (Q2 2017 – Q1 2018) |
|----------------|--|--------------------------------------|---|
| Total Revenues | 10,467,564 | 10,982,995 | 11,820,441 |
| EBITDA | 2,976,555 | 3,541,196 | 4,235,832 |

* based on THB/USD exchange rate on March 10th 2017

** audited 2016 results available in April 2017

The Deal

Reason for sale:

- owner is in retirement age
- personal reasons

Resort rebranding possibility

Asking Price:

THB 2000 million / approximately US\$56,53 million*