

## **Private Money Loan Origination, Guidelines and Submission Procedures**



The primary goal for the Private Client Services team here is to build relationships with high net worth borrowers that yield a depository relationship if possible. The primary product to start that relationship is usually a mortgage or asset based loan product. As we evolve in the Jumbo Loan arena we are constantly evaluating and creating new products and variations that can help us to create new relationships to service the demand for customized lending products.

### **Product, Procedures and Submission**

#### **The Product:**

For real estate nationwide, we will consider any type of property in all 50 states with the exception of an OOC primary residence. The Property would need to be in an LLC prior to closing.



#### **Property Types Include:**

- 2nd home and vacation homes
- Investment Properties and rental properties
- Multi unit buildings fro
- Commercial office and warehouse
- Restaurants and mixed use properties
- Shopping center and outlets
- Private mortgage notes are accepted

#### **Terms Offered:**

- Loans offered from 1 million to 20 - 30 MM
- LTV to 75%, and will offer a cross to 100% or more
- Rate is 8% Interest only for 12-36 months
- Cost of money @ 2% plus any originator fees
- All loans on properties must be to an LLC
- Term sheet in 24 hours and funding within two weeks
- Depository not required but preferred



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#### **Products Offered:**

- First Mortgage and Blanket
- Construction and 2nd & Mezz

#### **Submission Process:**

- Please provide a summary of the property
- A summary of the use of funds for the project
- An appraisal or valuation if accessible
- Any fees for originators to be paid



The next step for us we will be to request a call with the borrower and all principles and our team so as to start processing and get your deal funded.

[Click here for our online submission form](#)

And get started today

***Consider this the piece of the puzzle  
you need for your business!***



To submit see the "Get-Qualified" page on any of our sites listed here:

[www.SuperJumboLoans.info](http://www.SuperJumboLoans.info)  
[www.Private-Banker.net](http://www.Private-Banker.net)  
[www.PrivateClientServicesllc.info](http://www.PrivateClientServicesllc.info)

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