

***Why Do Business With
THE LENDING SOURCE ?***

- ◆ We offer a variety of programs and services to assist buyers and sellers of all kinds of real estate.
- ◆ We offer alternative mortgage programs for borrowers with credit problems.
- ◆ We provide pre-qualification services to determine the amount of loan borrowers can afford.
- ◆ We assist borrowers with selecting the mortgage that's right for them.
- ◆ We point out the true cost of the various mortgage applications.
- ◆ We assist potential applicants in preparing mortgage applications



Meet with one of our experienced loan officers today !



**THE LENDING
SOURCE LTD.**

HONEY WE GOT THE MONEY!!!

**Real Estate
Finance, Sales, Marketing
& Development**



**The Lending
Source LTD.**

Licensed Mortgage Brokers
New Jersey Dept.. Of Banking



**W. Andrae Cook
VP Commercial Lending &
Marketing**

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**ASK ABOUT OUR
RESIDENTIAL
COMMERCIAL
&
BUSINESS LOANS**

It doesn't cost you more to use the services of our company

*THE LENDING SOURCE has one objective : A **closed loan** with a **satisfied customer***



"...obtain the most competitive rates.!"

We succeed by working face to face with the borrower, pre-qualifying the loan, verifying the credit and property aspects of the loan. We also make sure that the

borrower understands all areas of the loan.

As licensed Mortgage Brokers, we have the option of funding your loan or presenting it to one of our affiliated companies for funding. In addition to providing this valuable service, we obtain wholesale cost advantages from the many affiliated banks and lenders we're associated with. This makes it possible for you, the borrower, to obtain the most competitive rates.

We are multi-family lenders with direct endorsements from Fannie Mae, Freddie Mac & HUD

THE LENDING SOURCE

About Us

We have more than 35 years of commercial and residential financing experience , with the knowledge and expertise to prepare your purchase/refinance applications so that you have the greatest chance of approval.

Our success is measured by the number of referrals sent to us by satisfied borrowers. We are committed to earning the respect and confidence of every single client.

We know that the most important considerations with any loan is simply to stay in constant communication with the borrower and close in a timely manner. Through our dedicated and experienced processing staff , we are here to answer any and all questions throughout the application process.

Take a look at some of the services we offer



"We are committed to earning the respect and confidence of every single client"

Take a look at some of the services we offer

- ◆ Multi-Family / Apartment Building Loans
- ◆ Business Loans (S.B.A.)
- ◆ Commercial Loans (Office & Industrial) Wall St. and Ins. Conduits
- ◆ Construction Loans
- ◆ Mixed Use Commercial
- ◆ Commercial Bridge Loans
- ◆ HUD Financing (Direct Endorsement)
- ◆ Medical Facilities and Nursing Home Funding
- ◆ Church Financing Construction & Perm
- ◆ Real Estate Sales Marketing & Development
- ◆ Short Sales & Debt Restructuring
- ◆ Gift of Equity Purchase Program
- ◆ Minority Business Loans
- ◆ Jumbo Mortgage Loans
- ◆ Residential Loans
- ◆ Bar-Restaurant Financing
- ◆ Auction Properties
- ◆ Construction Rehab Loans

THE LENDING SOURCE LTD..



HONEY WE GOT THE MONEY!!!